

Pan-European coverage with a local expertise

TFS Trial Form Support is not a CRO that lets the current financial situation worry them. Newly established office in Hungary and planned Eastern European expansion emphasises the position of the company as the largest non-listed CRO in Europe.

CONTRACT RESEARCH ORGANISATION. TFS Trial Form and Support (TFS) with its unique three separate business areas of Early Clinical Development (ECD), Project Delivery (PD) and Contract Placement Solutions (CPS) stand ready for the market slowdown forecasted for the first quarters in 2009.

“Clinical trials will still be needed and drug development outsourcing has never been stronger, as large manufacturers continue to cut internal infrastructure,” says Mariska van der Heijden, Director Business Support Europe.

Based in Barcelona, Mariska van der Heijden joined the company in 2003, as Clinical Research Manager responsible for building and leading international project delivery teams for pivotal registration studies across Europe. Last year she started in her current position.

“I will focus on international Project Delivery and Contract Placement Solutions and further increase the awareness of TFS as a partner in Europe as a whole. Many of our clients such as big Pharma, mid size Pharma and biotech are pleasantly surprised when they learn that we cover 16 European countries, USA, Japan and India and have strengthened this presence in the last years. Mariska van der Heijden says.

The geographical coverage, in-house clinical expertise, dedicated project teams, clear project plan and the capability to meet project deadlines are not the only reasons clients choose TFS as their CRO.

“I always get questions about our turnover of staff. Ours is low, which indicates a good working environment and gives our clients long-term security

on questions about how and whom they will be working with in the project,” she says.

470 employees

Another factor in favour of TFS is their focus on strategic therapeutic areas such as: oncology, cardiovascular, endocrinology, CNS and vaccines, where they as a CRO can place complete project delivery teams at the disposal of the client.

“We can of course deliver in any therapeutic area, but we feel that it’s important to keep a high level of expertise in some selected therapeutic areas.”

Building up an organisation in Eastern Europe, starting with Hungary was a natural step forward for TFS as it has been operated in the Baltic countries and Russia with offices in Tallinn, St Petersburg and Moscow since 2004.

“The lower site costs, low drop-out rates in trials and easy access to drug naïve patients, make it natural for us to establish our presence there,” she says.

With closeness to clients all over Europe and a tailor-made approach to solutions for the client, the 470 employees at TFS comprise a very flexible CRO.

“Our closeness to the market and our awareness of the cultural differences in how business is conducted ensures that we always meet our clients in a productive and professional way,” Mariska van der Heijden says.

With her extensive background in clinical operations, fluency in English, Spanish, French, Dutch and German, a geographical base in Barcelona with the HQ in Lund, Mariska van der Heijden from the Netherlands in many ways personifies the TFS-spirit of pan-Europeanism.

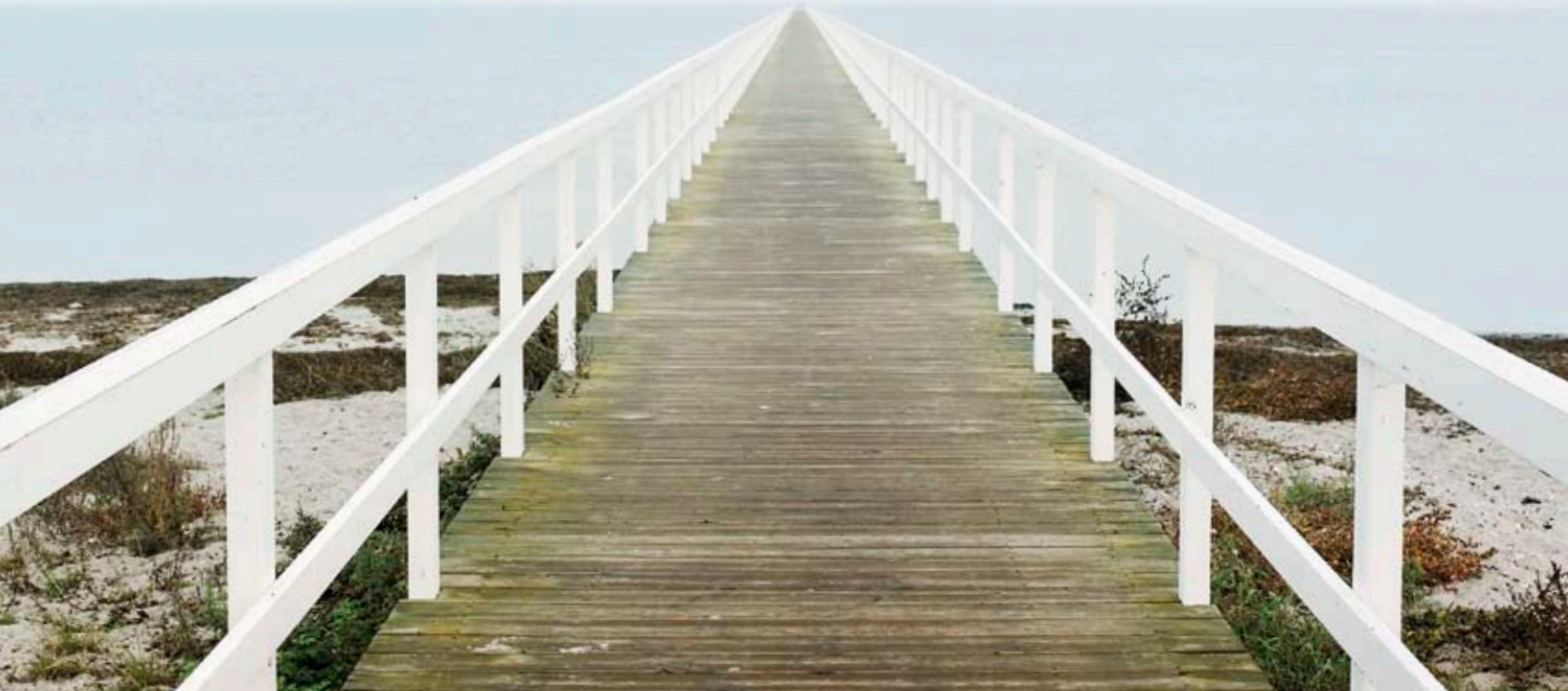


Mariska van der Heijden, Director Business Support Europe.

“We cover 16 European countries, USA, Japan and India”

By **Johan Falk**

Looking for a CRO with European coverage and a Nordic touch?



THEN TFS IS THE SERVICE PROVIDER OF CHOICE!

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 - In-house Training Academy
 - Patient Recruitment

WHY TFS? BECAUSE WE STAND FOR CAPABILITY, RELIABILITY AND EXPERTISE

TFS Trial Form Support International is a full-service clinical CRO with headquarters in Lund, Sweden. Over 470 highly competent employees are working from 16 countries across Europe and offices in USA, Japan and India. TFS has since 1996 provided the life science industry with a wide range of clinical contract services. Focusing on three business areas, Early Clinical Development, Project Delivery and Contract Placement Solutions, TFS is currently conducting pan-European clinical trials in more than 20 countries.

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